

Danida Green Business Partnerships

Presentation and Q&A session

28 June 2022



MINISTRY OF FOREIGN AFFAIRS
OF DENMARK
Danida

DGBP DANIDA GREEN
BUSINESS
PARTNERSHIPS

Agenda

1. Welcome
2. Introduction to the DGBP
3. Timeline for the selection process
4. Q&A

The DGBP Programme

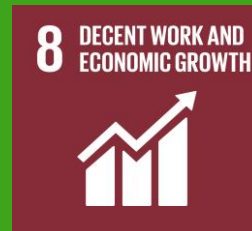
- Successor of the Danida Market Development Partnerships Programme
- Total budget 416 million DKK
- Challenge fund modality – yearly application windows 2022-2024
- Based on partnerships between commercial and non-commercial partners
- Point of departure is the business case of the commercial partners

Programme objective

- **The longer-term objective of the programme is:**
Enhanced global green transition and private-led inclusive economic growth through innovative partnerships
- **The programme aims at contributing to two outcomes through the viable business solutions established:**
 1. Reduced vulnerability to climate change, reduced strain on natural resources and the environment and a stabilisation of GHG emissions
 2. Inclusive private sector growth and improved livelihoods

The Basic idea

- Activation of private sector finance and competencies to address local development challenges through the development of market-based solutions and strong business cases for the commercial partners.
- Particular focus on addressing climate change mitigation, climate change adaptation, environmental protection, biodiversity and inclusive growth
- Working in partnerships for greater results. Contributing to the Sustainable Development Goals.



Options for support

Full projects

- 4-15 million DKK in grant support
- 25% own contribution to budget originating from commercial partners
- 3-5 years implementation period

Maturation projects

- 1-1.5 million DKK in grant support
- 25% own contribution to budget originating from commercial partners
- Up to 18 months implementation period

Strong focus on partnerships: A DGBP partnership must include at least one international commercial partner, one non-commercial partner and one local partner from the partner country

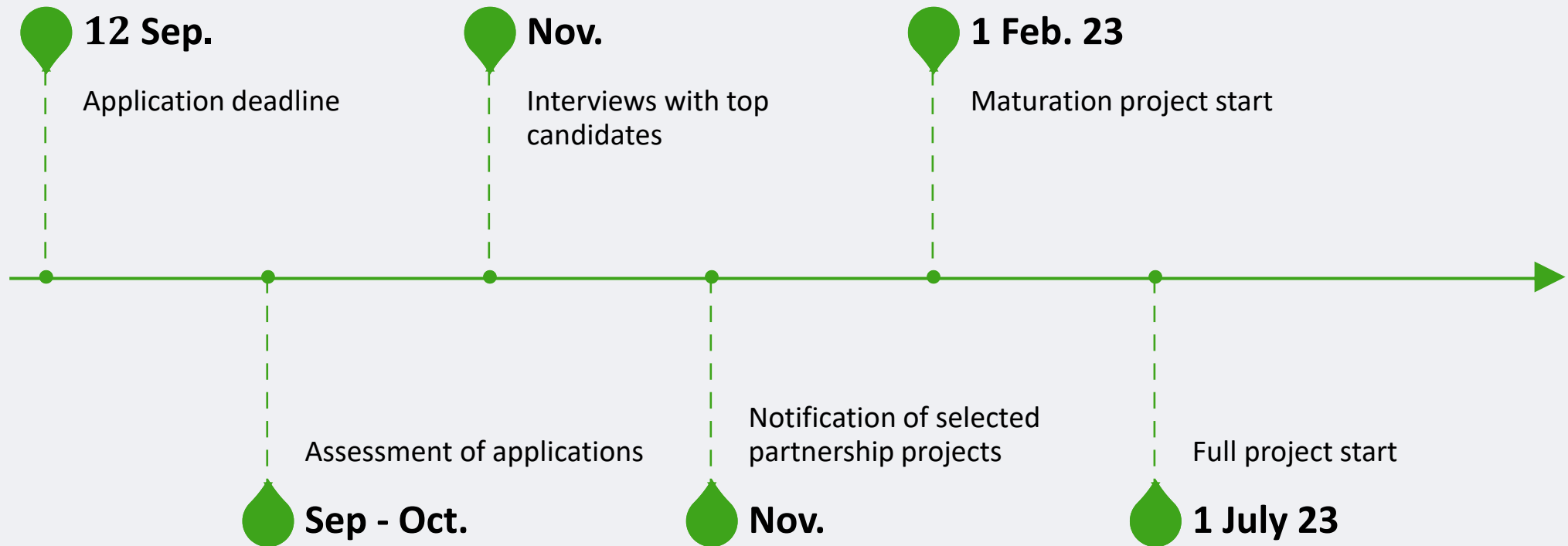
Eligible countries

- Afghanistan
- Bangladesh
- Brazil
- Burkina Faso
- Colombia
- Egypt
- Ethiopia
- Georgia
- Ghana
- India
- Indonesia
- Jordan
- Kenya
- Lebanon
- Mali
- Mexico
- Morocco
- Myanmar
- Niger
- Nigeria
- Pakistan
- Palestine
- Philippines
- Rwanda
- Somalia
- South Africa
- Tanzania
- Tunisia
- Turkey
- Uganda
- Ukraine
- Vietnam

Overall project assessment criteria

- **Viable business idea:** The potential for the business venture to become commercially viable and prospects for scaling-up beyond the partnership project.
- **Development impact potential and additionality:** How the partnership project, and subsequently the business, addresses climate and environmental challenges and contribute to economic growth and improved livelihoods. How specific underserved groups, women or youth are considered as part of the project.
- **Feasibility, implementation strategy and capacity of partners:** How sound and realistic the strategy is for achieving the objectives, including activities and the capacity of the partners.
- **Coherence and synergy:** How well aligned the partnership project is to other Danish activities and priorities in the partner country.

Timeline



Waste-to-Value Project – example from DMDP



- Partnership between WWF DK, WWF Kenya, Plastix, Mr. Green, Jil Industries and PETCO
- 717 waste collectors organised and trained
- Mr. Green establishing collection centres in Mombasa
- Strong focus on responsible business conduct and in particular occupational health and safety
- Formation of a multistakeholder Mombasa Plastic Technical Working Group

The DGBP website

www.dgbp.dk

Guidelines

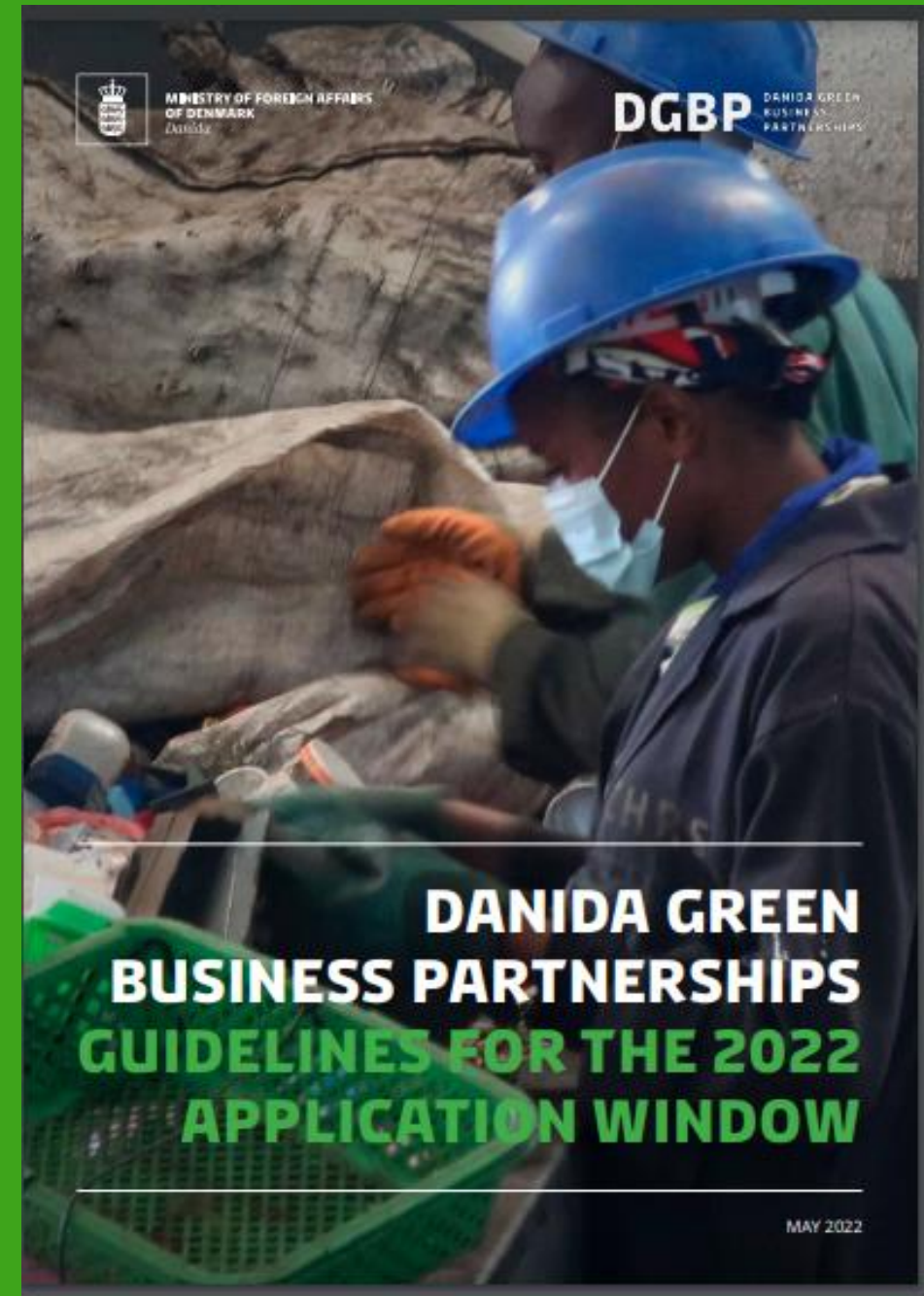
Q&A sheets

Formats and templates

Country specific thematic
priorities

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Questions and answers

