

DANIDA GREEN BUSINESS PARTNERSHIPS – AT A GLANCE

The project objective

The project objective should be aligned with the overall objective of the DGBP: ***An Enhanced Green Transition through Private-led Sustainable and Inclusive Economic Growth and Improved Livelihoods.***

The project **must** contribute to ***climate change mitigation, climate change adaptation, environmental protection, biodiversity and/or desertification.*** At least 60% of the projects funded under DGBP should have this as their principal objective.

Secondly, the project must contribute to ***inclusive economic growth and improved livelihoods*** of the target group(s).

The business idea and market development

The project objective should build on an ***innovative business idea*** from one or more commercial partners, who has a desire to mature and commercialise it in one of the ***project countries.***

The long-term aim should be to develop a ***commercially viable*** business with an ambition to scale up in the target country and/or region, and thereby increasing the positive impact.

The partnership

The project should be implemented through a partnership between one or more commercial and non-commercial partners. The partnership **must** include at least a ***key commercial partner and a non-commercial partner.*** There could be more partners if needed. At least one commercial partner should be international with dedicated resources to engage in the project and one partner should be a local partner.

The commercial partner(s)

The commercial partner(s) is expected to seek a long-term commercial engagement. The commercial partner(s) should have sufficient experience and robustness to implement the business endeavour in a developing country.

All international commercial partners must operate in accordance with international norms for Responsible Business Conduct. All other commercial partners must work systematically towards implementing international standards.

The non-commercial partner(s) and administrative partner.

The non-commercial partner(s) should have the collective capacity to lead and drive the development activities of the project. The administrative partner must be non-commercial and is responsible for administering and reporting on the grant and for overall project management. The non-commercial partner(s) is expected to have proven project management experience, presence in the partner country, experience with work relevant for the project, and experience with working with the SDGs and development assistance funded projects.

Eligible countries	Projects must be implemented in one of the 32 eligible developing countries.
Sector and thematic priorities	Projects with a strong coherence and synergy with Danish strategic priorities and development activities are prioritised.
Funding windows and project types	A project can be funded either as a Full Partnership Project or a Maturation Project. The Full Partnership Project window funds partnerships with proven capacity to undertake a joint implementation to make the business idea commercially viable. The Maturation Project window supports projects that have a promising business idea and implementation strategy, but need more time to mature the project idea before entering into full implementation mode e.g. through a Full Partnership Project.
How much and what gets funded	DGBP provides funding to the activities of the non-commercial partner(s) in the partnership, to training of staff of commercial partners and to experimental testing of new equipment. The Full Partnership Project grant is DKK 4-15 million and the Maturation Project grant is DKK 1.0 -1.5 million. The grant can cover up to 75% of the partnership budget. The remaining 25% should be funded by the commercial partner(s) in cash or in kind.
Duration	3-5 years for a Full Partnership Project and up to 18 months for at Maturation Project.
Application process	DGBP is an annual challenge fund. The duration from submission of concept note to start-up of a Full Partnership Project is up to 10 months and up to 4 months for a Maturation Project.
Selection criteria	The concept notes will be assessed and shortlisted based on the list of detailed selection criteria. It is recommended to use the criteria list as a project design guide.
Minimum requirements for eligibility	For a full and detailed list of the minimum requirements the application must meet to be eligible for funding please see section 1 of the DGBP guidelines
Partnership inspiration and more information	Please refer to www.danida-business-partnerships.dk

Please see the full DGBP guidelines at www.danida-business-partnerships.dk for detailed information about the programme, including requirements for support and application process